

BILLTRUST OR BANKING?



Billtrust's Comprehensive Solution

The automation of the invoice-to-cash process has become critical for merchants as payment channels continue to evolve. Today, your customers expect flexible invoice delivery and payment options; they want to receive their invoice via email, posted on-line where they can be accessed 24x7, delivered directly to their AP system, and yes some still want a printed version. They also want payment flexibility; take advantage of early pay discounts, set-up auto-payments, and sometimes pay with ACH or check. Don't forget about the remittance data – that may be emailed in, sent electronically, or, not communicated at all.

Many banks provide an EIPP portal for displaying invoices and taking payments, and some even partner with a local print house to produce and print invoices. Best-in-class organizations know – or have learned through experience – that unless your entire Invoice-to-Cash process is managed through one point of service, you will struggle to provide a seamless, hassle-free, customer-centric experience.

Billtrust offers a comprehensive solution which ties together invoice delivery and payment across all channels, provides real-time visibility to all billing activity and delivers rich cash application data back to the ERP system to complete the cycle. Complete end-to-end invoice to cash solution with real-time visibility to all invoicing activity.

Feature/ Functionality Comparison	Banks	Billtrust
Third party integrations with a variety of ERP, AP and Credit & Collection systems.		
Flexible invoice presentment method based on customer preference (print or email).		
Dedicated eAdoption team to facilitate the transition to eAdoption.		
Advanced CSR portal to provide real-time transparency and visibility to all documents and phases of the invoice-to-cash process.		
8 dedicated North American print and mail facilities with tracking functionality.		
Native, configurable support for: proof of delivery, single sign-on, level 3 card processing, and payment confirmation.		
Capture and application of line-term dispute data.		
A complete end-to-end invoice-to-cash solution.		

**Offering and functionality will vary by banking institution.*

Contact Billtrust to help you implement a winning invoice-to-cash solution.